



# Q1 2025 Financial Results

May 13, 2025



# Disclaimer

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## Forward-Looking Statements

This presentation contains forward-looking statements within the meaning of the US Private Securities Litigation Reform Act of 1995. The forward-looking statements involve substantial risks and uncertainties. All statements, other than statements of historical facts, contained in this presentation, including statements regarding our strategy, future operations, future financial position, future revenue, projected costs, prospects, plans and objectives of management and expected market growth are forward-looking statements. The words “anticipate,” “believe,” “continue,” “could,” “estimate,” “expect,” “intend,” “may,” “might,” “plan,” “potential,” “predict,” “project,” “should,” “target,” “would,” “goal,” “objective,” “guidance,” “aim,” and similar expressions are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. Such statements include, but are not limited to, statements about pre-clinical and clinical data, regulatory matters, clinical trial timing and plans, the achievement of clinical and commercial milestones, future financial and operating results, including second quarter and full year 2025 expected total revenues, anticipated total annual cash investment, estimated operating expenses, estimated operating expenses excluding cost of goods sold, anticipated benefits of the business realignment, expectations related to our anticipated cash runway and cash investment and the sufficiency of our cash resources and assumptions related thereto, business strategies, market opportunities, and other statements that are not historical facts. Our product candidates and related technologies are novel approaches to cancer treatment that present significant challenges. Actual results may differ materially from those indicated by such forward-looking statements as a result of various factors, including but not limited to: risks associated with our financial condition and need for additional capital; the risk that actual results of the Company's business unit realignment will not be as expected; risks associated with the Company's development work, including any delays or changes to the timing, cost and success of our product development activities and clinical trials including if we encounter difficulties enrolling patients in our clinical trials; the risks of delays in FDA and/or EU approval of our drug candidates or failure to receive approval; the risks related to commercializing any approved new pharmaceutical product including the rate and degree of market acceptance of our product candidates; development of our sales and marketing capabilities and risks associated with failure to obtain sufficient reimbursement for our products; risks related to our dependence on third parties including for conduct of clinical testing and product manufacture; our ability to enter into collaboration or other arrangements with partners; risks associated with protection of our intellectual property rights; risks associated with macroeconomic conditions, including the conflict between Russia and Ukraine and Israel and Hamas and sanctions related thereto, international trade policies, including tariffs and trade restrictions, inflation, increased interest rates, uncertain global credit and capital markets and disruptions in banking systems; and other risks and uncertainties affecting the Company including those described in the "Risk Factors" section included in our Annual Report on Form 10-K for the fiscal year ended December 31, 2024 and our Quarterly Report on Form 10-Q for the quarter ended March 31, 2025, in addition to other reports the Company files from time to time with the Securities and Exchange Commission. Any forward-looking statements contained in this presentation speak only as of the date hereof, and the Company undertakes no obligation to update any forward-looking statement, whether as a result of new information, future events or otherwise.

## Non-GAAP Financial Measures

To supplement the Company's financial results and guidance presented in accordance with U.S. generally accepted accounting principles (GAAP), Y-mAbs uses certain non-GAAP financial measures in this press release. In particular, the Company references Total Operating Costs and Expenses, including anticipated cost of goods sold in relation to the Company's financial guidance. Y-mAbs defines Total Operating Costs and Expenses including anticipated cost of goods sold as total operating costs and expenses plus cost of goods sold. Y-mAbs has included this additional metric in relation to the financial guidance as the Company previously presented this metric on the Consolidated Statements of Net Loss and Comprehensive Loss and used this metric for the 2024 financial guidance. Subsequently the Company has switched to not including cost of goods sold in total operating costs and expenses on the Consolidated Statements of Net Loss and Comprehensive Loss and the Company's financial guidance.

# Mike Rossi

President and  
Chief Executive Officer

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Q1 2025 Business Highlights



# Agenda

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## **Q1 2025 Business Highlights**

**Mike Rossi**, President and Chief Executive Officer

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## **DANYELZA Global Performance**

**Doug Gentilcore**, DANYELZA Business Unit Head

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## **Q1 2025 Financials and Guidance Discussion**

**Peter Pfreundschuh**, Chief Financial Officer

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## **Q&A**

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# Q1 2025 and Recent Corporate Highlights



- ✓ Executed business realignment of DANYELZA and Radiopharmaceuticals
- ✓ **Q1 2025 DANYELZA Net Product Revenues of \$20.9M**, higher end of guidance provided in March 2025; ↑ 8% YoY



- ✓ **First patient dosed in CD38-SADA Phase 1 clinical trial in r/r NHL (Trial 1201)**
- ✓ **Completed Part A of GD2-SADA Phase 1 clinical trial in solid tumors (Trial 1001)**

**Cash and cash equivalents of \$60.3M\* with anticipated runway into 2027**

# Key Updates During Radiopharmaceutical R&D update on May 28<sup>th</sup>\*

## Ongoing Trial 1001 (GD2-SADA)

### Phase 1: Part A Data Readout

- ✓ Safety profile and tolerability of GD2-SADA protein dose
- ✓ Dosing interval between GD2-SADA and <sup>177</sup>Lu-DOTA <sup>177</sup>Lu-radiohaptens
- ✓ PK dosimetry
- ✓ Rate of excretion
- ✓ Concentration in tissue
- ✓ Tumor burden
- ✓ SPECT/CT and planar images

## Platform Optimization

### Optimization Workstreams Underway

- Optimize chelator
- Refined Radiohaptens formulation, e.g., specific activity

## Radiopharmaceutical Pipeline

### Expansion Opportunities and Timelines\*

- Review systemic evaluation process to identify high-value SADA platform targets
- Provide pipeline update including anticipated target disease areas of focus and timelines

# Doug Gentilcore

DANYELZA Business Unit Head

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DANYELZA Global Performance





# Q1 2025 DANYELZA Global Commercial Update



- **Q1 2025 DANYELZA Net Product Revenues of \$20.9M, ↑ 8% YoY**



- **U.S. commercial strategy** focused on accelerating advocacy, increasing new patient starts, and highlighting financial advantages of DANYELZA



- **DANYELZA added to NCCN\* guidelines**, in combination with chemotherapy, for the treatment of relapsed/refractory high-risk neuroblastoma



- **Investigator-sponsored trials progressing**; new anticipated ISS trial with COG\*\*
- DANYELZA U.S. promotional strategy advancing



# Peter Pfreundschuh

Chief Financial Officer

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Q1 2025 Financials and  
Guidance Discussion



# Key Q1 2025 Financial Highlights

## Revenue

	Three months ended Mar 31,		
	2025	2024	Percent Change
Net product revenue	\$20.9 M	\$19.4 M	▲ 8%
License revenue	–	\$0.5 M	
<b>Total revenues</b>	<b>\$20.9 M</b>	<b>\$19.9 M</b>	<b>▲ 5%</b>

# Key Q1 2025 Financial Highlights

## Operating Expenses

	Three months ended Mar 31,		Percent Change
	2025	2024	
License royalties	–	\$0.05 M	
Research & development	\$11.4 M	\$13.3 M	▼ 14%
Selling, general & admin	\$13.1 M*	\$11.4 M	▲ 15%
<b>Total OpEx</b>	<b>\$24.4 M</b>	<b>\$24.7 M</b>	

\*Company had approximately \$0.5M restructuring charge and \$0.4M legal expense in Q1 2025.

# Key Q1 2025 Financial Highlights

## Net Loss

	Three months ended Mar 31,		Percent Change
	2025	2024	
Net loss	\$(5.2) M	\$(6.6) M	▲ 22%
Net loss per basic, diluted share	\$(0.12)	\$(0.15)	

# Key Q1 2025 Financial Highlights

## Selected Financial Information by Reportable Segment\*

	Three Months Ended March 31,					
	2025			2024		
	DANYELZA	RIT	Total	DANYELZA	RIT	Total
<b>REVENUES</b>						
Net product revenue	\$ 20,904	\$ —	\$ 20,904	\$ 19,431	\$ —	\$ 19,431
License revenue	—	—	—	500	—	500
Total revenues	20,904	—	20,904	19,931	—	19,931
<b>COST OF GOODS SOLD</b>	3,001	—	3,001	2,097	—	2,097
<b>OPERATING COSTS AND EXPENSES</b>						
License royalties	—	—	—	50	—	50
Research and development	4,926	5,696	10,622	5,409	6,041	11,450
Selling, general, and administrative	4,156	411	4,567	3,699	—	3,699
Segment profit/(loss) from operations	\$ 8,821	\$ (6,107)	\$ 2,714	\$ 8,676	\$ (6,041)	\$ 2,635
Corporate and unallocated expenses - Research and development			737			1,817
Corporate and unallocated expenses - Selling, general, and administrative			8,520			7,726
Consolidated Loss from Operations			(6,543)			(6,908)
<b>OTHER INCOME, NET</b>						
Corporate and unallocated expenses - Interest and other income			1,352			439
<b>CONSOLIDATED LOSS BEFORE INCOME TAXES</b>			<u>\$ (5,191)</u>			<u>\$ (6,469)</u>

# Key Q1 2025 Financial Highlights

Responsible stewards of capital

	As of	
	Mar 31, 2025	Dec 31, 2024
Cash and cash equivalents	\$60.3 M	\$67.2 M

Anticipated cash runway  
into 2027\*

\*This estimate reflects the Company's current business plan and is supported by assumptions that may prove to be inaccurate, such that Y-mAbs could use its available capital resources sooner than it currently expects.

# Financial Guidance for Q2 and Full Year 2025

**FY 2025 Total Expected Revenues:**

**\$75 million to \$90 million**

**FY 2025 Total Expected Operating Costs and Expenses\*:**

**\$116 million to \$121 million**

**FY 2025 Total Expected Annual Cash Investment:**

**\$25 million to \$30 million**

**Q2 2025 Total Expected Revenues:**

**\$17 million to \$19 million**

**Cash and cash equivalents anticipated to support operations as currently planned into 2027\*\***



# Q&A

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**Mike Rossi**  
President and  
Chief Executive Officer

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**Doug Gentilcore**  
DANYELZA Business  
Unit Head

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**Peter Pfreundschuh**  
Chief Financial Officer

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The background is a microscopic scene. On the left, a large, textured, blue-green spherical structure, possibly a virus or cell, is partially visible. Scattered throughout the scene are several rod-shaped bacteria, some of which are green and others are blue. The overall lighting is dim, with a cool blue-green color palette.

**Thank You**